Backing the Next Generation of Winners

All Winners Welcome

Harlem Capital

Our Core Values

First Things First

Over Communication

Excellence In Everything

Enduring Relationships

Push Past Possible

Optimize For Outcomes

Enjoy the Journey



Four Partners, One Team, Built to Win

Each Partner brings a distinct edge and differentiated persona to add value



Henri Pierre-Jacques
Managing Partner (10yrs)
MBA, Harvard Business School
Private Equity, ICV Partners
Investment Banking, BAML
Forbes 30 Under 30



Jarrid Tingle
Managing Partner (10yrs)
MBA, Harvard Business School
Exec Board Member, Tech:NYC
Board Member, NVCA
BSc., Penn (Wharton)
Forbes 30 Under 30



Brandon Bryant
Partner (10yrs)
Founder, Wall Street Paper
Head of Social Media, Wilson
Investment Banking, BAML
Forbes 30 Under 30



Gabby Cazeau
Partner (8yrs)
Kauffman Fellow (Class 31)
MBA, Yale School of Mgmt
VC Council, Startup:NYC
Product Engineer, General Mills
Crain's NYC 40 Under 40

Partner Beyond the Check	NYC Connection	Brand Leader	Product-Native
Henri converts trust into deal flow, one deep relationship at a time	Jarrid activates New York's full ecosystem as an unfair advantage for every founder he backs	Brandon transforms founders into the brand leader in their category	Gabby sharpens founder instincts into product clarity and customer conviction

Why Harlem Capital?



Market Leadership & Access

We created our category. We now consistently win allocations in competitive deals through deep relationships, differentiated sourcing, and speed to term sheet

8 years in business | $225M raised | 700k+ followers



Winning Framework

We have a clear playbook that is repeatable to identify game-changing entrepreneurs early, earn their trust, and be the first call when the deal is on the table

20K+ deals seen | 75+ investments



Value Engine

Post-investment, we deliver unmatched value. Stepping in as our Founders' first hire, Brand Architect, and Series A co-pilot.

91 Founder NPS Score

We Back Exceptional Founders

Below are the last 15 founders we have backed.

Repeat Founders



Mike Katz

Raised $200M+, IPO'd Interclick, and sold mparticle for $300M



Ryan Williams

Raised $100M+, scaled to $50M+ ARR, and sold Cadre for 9 figures



Auston Bunsen

Raised $100M+ and scaled Quicknode to $50M+ ARR



Deon Nicholas

Raised $100M+ and sold Forethought for 9 figures



Tobenna Arodiogbu

Raised $100M+ and scaled CloudTrucks to $30M+ ARR



Felix Rodriguez

Raised $70M+ for Finally and scaled to $20M ARR



Mitchell Jones

Raised $30M+ and scaled Lava to $5M+ ARR



Reed Switzer

Raised $10M scaled and sold Hopscotch

First Time Founders



Chathri Ali

Head of Growth and COO of Recharge and Head of Partnerships at Klayvio



Kofi Asante

Founding BD at Elroy Air



Molly Liu

PM at Dropbox, Lyft and Ramp



Bradford Jones

VC at Signalfire and Insight Partners



Armand Saramout

Senior Director at Polymarket



Matt McLeod

Growth at Maven AGI and AI Operations Lead at Supersure

Where We Invest

Companies that define the next decade will rebuild the systems we rely on and create the ones we didn't know we needed

1. The Human Moat

The irreplaceable layer in an automated stack.

pente · MAVI · Accel Health

2. Concierge at Scale

Tech that makes every customer feel like the only one.

propense.ai · DocDraft · re:markable

3. The Control Room

The intelligent brain behind modern operations.

open border · Fintary · Kipsi

New Themes

4. Trust as a Platform

Solving for the challenges that come with an AI world.

AccessGrid · TestParty · TRUSTIBLE.AI

5. 24/7 Employee

Always-on systems that function like your best hire.

Resonate AI · Espa · Velma

6. Rebuilding the Digital World

Rearchitecting the foundations of how the digital world runs.

Lava · tapestry

7. Leapfrogging Legacy Industries

Tools that fast-forward traditional industries into the AI era.

TrashLab · Ellis · AllieHealth

How We Create Value (“FBS”)

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First Hire

Strategic Early Support

- ✓ **On-demand strategy arm** for priority projects (e.g., market sizing, GTM mapping)
- ✓ Support with critical **early business decisions**
- ✓ **Fill gaps** in operating knowledge with network of operators, advisors, and coaches

B

Brand Building

Elevate Your Presence

- ✓ **Leverage 700k followers** and one of the top brands in venture to accelerate GTM
- ✓ Secure high-visibility press and media coverage to **amplify founder profile**
- ✓ Connect portfolio companies to marquee customers and partners through **curated introductions**

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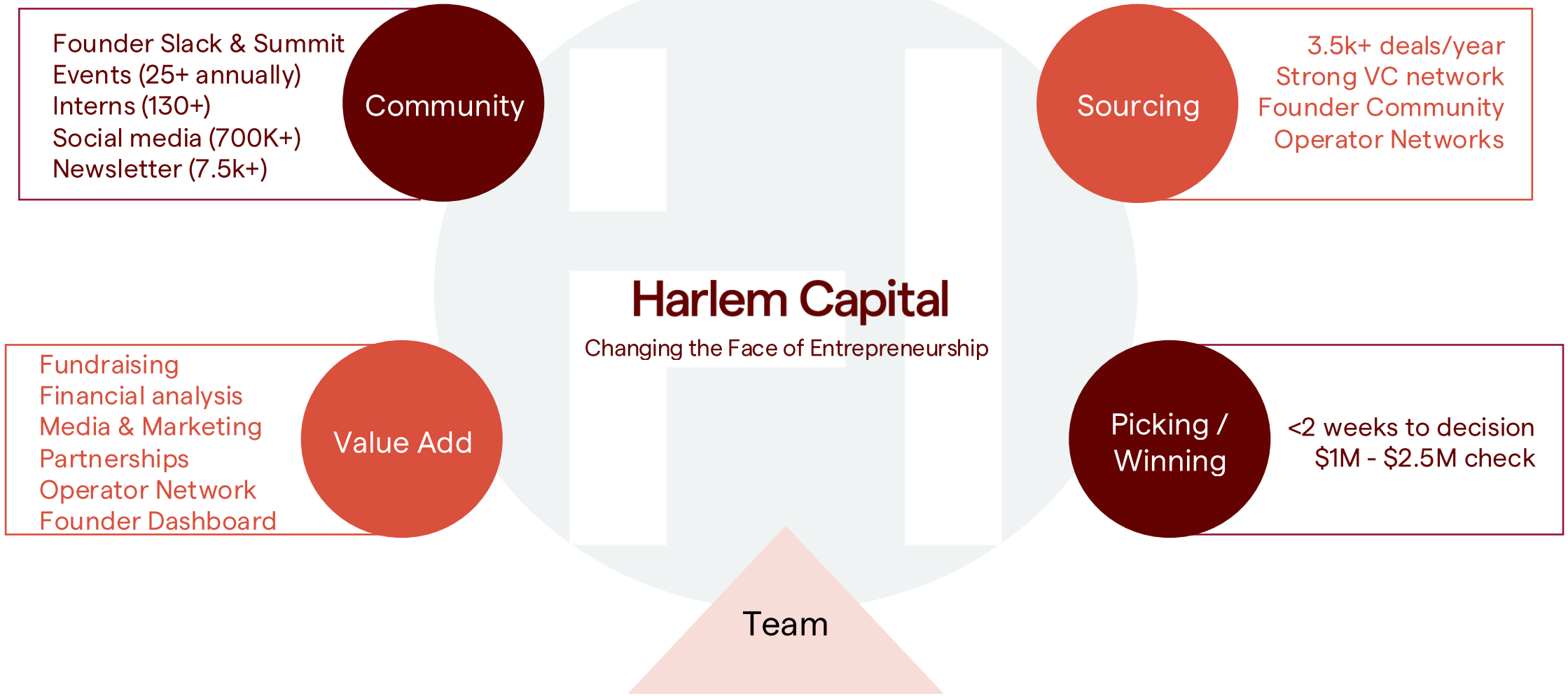
Series A Copilot

Funding Readiness

- ✓ Relentless focus on **the next raise**
- ✓ Series A Playbook – **best practice operating handbook** for fundraise prep (e.g., dataroom build)
- ✓ **Quarterly ARR benchmarking** to ensure business is on track and identify necessary interventions

Our Platform: A Flywheel Effect

Our team is the flywheel's foundation, but our mission is its center



We Asked HCP Founders: “What is Our Superpower?”

Our founders shared illuminating feedback in our NPS Survey. Here’s where we shine brightest:

1. Putting Our Founders First

Now that I'm this far along on this journey, the real strength is being good humans and truly being founder friendly.

Can step into founder shoes and understand what support, resources, and community would be helpful to its portcos.

Clarity about what they are, and respect for the founders who come onto their radar, and building relationships with them.

Very personal approach, human. A good, friendly investor who always has your back.

2. Marketing & Brand

Media and marketing support, getting us featured in top publications like TechCrunch.

Harlem Capital

HCP understands how to get their message out and leverage their network to provide value to founders. They deeply understand the power of brand.

3. Integrity & Drive

Integrity. You're running a business, we're running businesses - but it never feels like our interests aren't aligned. I know that at the end of the day, we can find a solution that works for us both because of the integrity the team shows at every junction!

HC is the most hardworking of all of our investors in terms of going deep on our decks, financials and data room and asking the hard and direct questions to help drive the business forward.

Transparency around benchmarking, creating a safe space to be vulnerable about what's working & not working.



Harlem Capital